

giz Indonesia, ASEAN

To: All Bidders

Invitation to submit a tender: Tender No. 10051229

Project No : G-011844-001
Project Name : FORCLIME
Country : Indonesia
Tender Procedure : Negotiated award with competitive tender

Service tendered:

Starlink Portable Rental and Monthly Subscription

Dear Sir/Madam,

The Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ) GmbH is an international cooperation enterprise for sustainable development with worldwide operations. Its corporate objective is to improve people's living conditions on a sustainable basis. GIZ has been working in Indonesia since 1975 on behalf of the German Government. GIZ supports the German government, particularly the German Federal Ministry of Economic Cooperation and Development (BMZ) in reaching its objectives in international cooperation. For further information, please visit <http://www.giz.de/indonesia>

GIZ's Security Risk Management (SRM) is governed by the Corporate Security Unit's Minimum Security Standards (MSS), which set baseline requirements to reduce risks to staff, operations, reputation, property, and assets. SRM Advisors and Country Security Focal Points must maintain robust emergency communications to deliver timely, accurate, and actionable information for coordinated crisis response.

As part of these requirements, SRM Advisors and Country Security Focal Points are responsible for establishing and maintaining reliable emergency communication systems capable of supporting staff and management during crises and emergency situations.

To strengthen emergency preparedness, business continuity, and crisis response capabilities, it is proposed that GIZ Indonesia and ASEAN procure Starlink equipment as a backup emergency communication solution. Starlink provides satellite-based internet connectivity that enables multiple communication channels, including voice calls, messaging applications, email, and video conferencing, even when terrestrial communication infrastructure is unavailable or compromised.

Deutsche Gesellschaft für
Internationale Zusammenarbeit (GIZ) GmbH

Registered offices
Bonn and Eschborn, Germany

Friedrich-Ebert-Allee 32+36
53113 Bonn, Germany
T +49 228 4460-0
F +49 228 4460-1766

Dag-Hammarskjöld-Weg 1-5
65760 Eschborn, Germany
T +49 6196 79-0
F +49 6196 79-1115

E info@giz.de
I www.giz.de

Registered at
Local court (Amtsgericht)
Bonn, Germany
Registration no. HRB 18384
Local court (Amtsgericht)
Frankfurt am Main, Germany
Registration no. HRB 12394
VAT no. DE 113891176
Tax no. 040 250 56973

Chairperson of the Supervisory Board
Niels Annen, State Secretary

Management Board
Thorsten Schäfer-Gümbel (Chair)
Ingrid-Gabriela Hoven (Vice-Chair)
Anna Sophie Herken

Commerzbank AG Frankfurt am Main
BIC (SWIFT): COBADE33XXX
IBAN: DE45 5004 0000 0588 9555 00

Should you be interested in providing this service, please send your proposal to id_quotation@giz.de on **22.09.2026 at 23:59 Jakarta local time** at the latest (proposals sent after this date will be automatically disqualified).

Tender requirements :

Bids are to be submitted using the two-file procedure.

Bids must be sent in separate PDF files (duly identified as technical proposal and financial proposal). Price information shall not appear in any part of the technical proposal. Financial proposal (should be password-protected). We will request the password if your proposal is deemed technically compliant. Bidders are not allowed to change the password after the deadline of submission.

The default size of e-mails is limited to 10 MB. Above that, GIZ's email servers refuse the message and its attachments. If necessary, send more than one e-mail.

The subject line of the email must include the reference tender no. :

10051229 Starlink Portable Rental and Monthly Subscription – (company name).

The documents submitted must be consist of:

1. **Technical Specification Form** with signature and company stamp – **Annex 2**
2. **Bid Price Form** with signature and company stamp – as attached (must be protected by password) – **Annex 3**.

Please make sure to save the password. Bidders are not allowed to change the password after the deadline of submission.

1. Signed the **Supplier Self-Declaration**, as annex 4
2. Signed the **Declaration of Prevention Terrorism**, as annex 5
3. Signed the **Declaration of Acceptance VAT**, as annex 6
4. Fill in the **Company Data Sheet**, annex 7 and complete the document required (Legal and Tax document) i.e. NIB/SIUP, NPWP, SPPKP letter (in completeness to the VAT added in the Bid price form), etc.

1. Value Added Tax

All prices/rates quoted must be exclusive of all taxes, since GIZ, including its subsidiary organs, is exempt from taxes.

According to the PMK No. 215/PMK 03/2008 and KMK No. 17/KMK 010/Year 2021. The Value Added Tax shall be exempted by BADORA (code 080). The process of tax exemption shall take around 2 – 3 months.

2. Technical and Financial Evaluation

We will evaluate the bids received in the light of both technical and price considerations. The technical proposal will be evaluated based on the specifications (Annex 2 Technical Specification).

All financial factors will be analysed and compared to ensure that the price of each item is reasonable and comparable. A financial proposal may be corrected in the following cases: inconsistencies/discrepancies, calculation errors, and unjustified additions or omissions. GIZ will inform each bidder of the changes and ask them to either accept the corrections or reject them. All corrected financial proposals rejected by the bidders will be rejected. Only the financial proposals that satisfy all the requirements at the preliminary examination stage will be qualified for the detailed financial evaluation stage.

When the technical evaluation has been completed, the financial proposal of those bidders who are eligible from the technical point of view will be opened and evaluated by the commercial officer responsible. An overall order of rank is thus established, with the most cost-effective bid at the top.

3. Validity of Proposals

Proposals should be valid for a period of not less than 100 days after proposal opening, unless otherwise specified in the specific terms and conditions. Bidders are requested to indicate the validity period of their proposal.

4. Modification/withdrawal of the bid

Adjustment to or withdrawal of bids is to be communicated in writing by post by the deadline for submission of bids. Subsequent adjustments or modifications to the bid, which can be submitted up to the deadline for submission of bids, shall also be subject to the requirements for sending in the bid.

"Adjustment to 10051229 Starlink Portable Rental and Monthly Subscription"

5. General Terms and Conditions for Contract

GIZ General Terms and Conditions for the contract as Annex 8 of this document.

6. Contract Award / Adjudication of Proposals

The contract will be awarded to the bidder who offers the most responsive evaluated proposal and whose services are both commercially and technically acceptable (best overall value). If necessary, GIZ will negotiate only with the highest-ranking bidder.

Please raise any commercial, technical, or procedural questions before 18.09.2026.

All questions should be submitted in writing to the email address contract-procurement-id@giz.de

The questions will be answered without identifying the sender. Both questions and answers will be forwarded to all bidders involved in the bidding process.

Thank you for your attention, and we look forward to hearing from you.

Yours faithfully,

**GIZ Office Indonesia
Contract and Procurement Unit**

Deutsche Gesellschaft für
Internationale Zusammenarbeit (GIZ) GmbH
Menara BCA, 46th floor
Jl. M.H. Thamrin No. 1
Jakarta 10310 - Indonesia
T: + 6221 - 2358 7111
F: + 6221 - 2358 7110
<http://www.giz.de>

Annexes:

01. Terms of Reference
02. Technical Specifications
03. BID Price
04. Self-Declaration of Source or Origin
05. Declaration of Prevention Terrorism & Compliance with Embargoes
06. Declaration of Acceptance VAT
07. Company Data Sheet
08. General Terms and Condition of Contract